



THE NEWSLETTER

JAN.
1987

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ANNUAL MEETING SET FOR JANUARY 14TH

On Wednesday, January 14th, 1987 CCBA will hold our annual dinner meeting and elections. In addition to our usual delicious meal (see sidebar), the full program will include: our annual elections, including the election of officers and members of the Board of Directors; the presentation of our annual awards, including the Torch Bearer, Pace Setter, and President's Awards; and a special panel discussion on "The State of the Gay/Lesbian Union-1987".

The special insert which should accompany this issue of The Newsletter gives further details on the elections and the voting process, which have changed under the recently passed revisions to our By-Laws.

Our special "State of the G/L Union" panel will try to help us focus on what is really going on for lesbians and gay men at this point in history. Panel members include:

Kathy Patrick, President of Wisconsin NOW, former regional coordinator for Gay Rights National Lobby, and a very significant voice in lesbian and women's issues. Kathy is a Madison resident for the past two years, having left Milwaukee for the capitol city.

Ralph Navarro, founding President of CCBA and the Cream City Association Foundation, a founding member of the Milwaukee AIDS Project, past Secretary of the National Association of Business Councils, 1983 graduate of the FUTURE MILWAUKEE program, and veteran of many other groups. Ralph is a financial planner by profession, and is broadly involved with local, state, and national politics with the lesbian/gay community.

Richard Minor, founding member of the Milwaukee chapter of Black and White Men Together, past Co-Chair of BWMT and presently working on the International BWMT Convention, which is coming to Milwaukee this summer. He is also formerly involved with GPU, and is a member of the Governor's Commission on Human Rights. Richard is a teacher with Milwaukee Public Schools.

Marc Haupt, President of AIDS Resource Center of Wisconsin, past President of CCBA, Managing Director of Theatre X, President of Management Support Associates of Milwaukee, Inc., and board member of Colorlines Foundation for Arts and Culture, Inc. Marc is listed in Who's Who.

Our panel members will each address their special areas of expertise, and then open up for questions and discussion from those in attendance. They will consider such questions as: will the Rawhide Boys' School bill serve as a wedge, eventually leading to the gutting of the protections granted by AB 70? What will be the effect of the new Governor, who has already abolished the Governor's Council? What is going on nationally, aside from the losses in the Supreme Court? Who are our supporters? Are more gay people climbing back into the closets? What can a single individual do? It is hoped that all will leave the discussion with a clearer sense of what is really happening, and what can be done with a little effort.

LAST WARNING: TAX REFORM TO REMOVE DEDUCTIBILITY OF DUES

One of the less-noted provisions of the new federal income tax laws means that for almost all members of CCBA, dues in CCBA and other business and professional organizations (and unions) paid on or after January 1st will not be considered a deductible expense. So for any CCBA member whose dues are due or will soon become due, it will probably be very useful to pay them BEFORE the end of 1986.

(Naturally, circumstances will vary; you should consult your tax professionals for a detailed analysis of your individual situation.)

If you want to know how much your dues are, or how they can be paid in 1986, contact Ron Rozman at 344-7278 (leave a message, please)

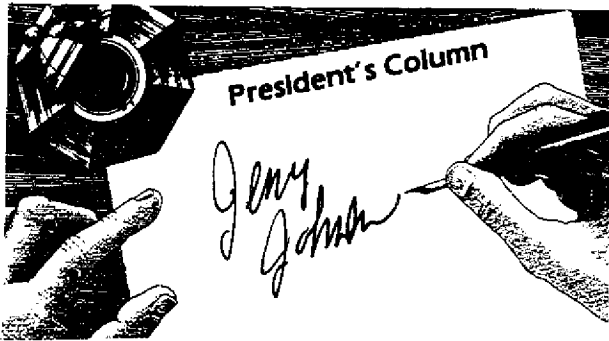
ANNUAL DINNER MEETING

DATE Wed., January 14th, 1987
PLACE Park East, 916 E. State
TIME 6:00 pm cocktails; 7:00 pm dinner; 8:15 pm program
COST \$14 prepaid; \$16 at the door
Program only: Free to members, \$3 for non-members
RESERVATIONS Sunday, Jan. 11th: by mail, to Box 92614, Milwaukee 53202; OR call with credit card # to 273-4444.

MENU

Filet of Sole Florentine
Rice Pilaf Buttered Carrots
Raspberry Sherbet Coffee, Tea, or Milk

Don't forget, you can use your *Master Charge* or *Visa* and save; just phone your card number in before the deadline.



The end of a year is traditionally a time for reflection as we review our accomplishments. As 1986 passes into history, I think CCBA has much of which to be proud: things which have laid the foundation for an even better year ahead, as well as bringing us closer together as a group.

1986 saw major and much-needed revisions of the By-Laws; revisions designed to make us a smoother-running and more democratic organization. A successful women's group was launched, increasing the role of women in CCBA. Two Ad-vantage directories were published; the PR Committee was reactivated; and a major expense was lifted with the elimination of the secretarial service. Finally, a board retreat and two parties for business members helped to foster a spirit of comity within our group.

There were a number of other exciting social events as well that brought us together. These included: a Las Vegas night; a *La Cage aux Folles* theater party; the Ravinia Chicago Symphony concert (the weather was magnificent; the wine, perfect); a camping weekend on the Wisconsin River to enjoy nature; and the American Players Theater production of *Hamlet*; and who can forget the CCBA picnic in August with *spanferkel*, and the Christmas party last month?

The monthly dinner meetings were not only times of relaxation and comradeship, but occasions for hearing many interesting speakers. These included T. Michael Bolger, Judge Fred Kessler, Tom Zander, County Supervisor Paul Matthews, Dennis Conta, Eunice Edgar, J. Brian Heller, Elizabeth "Bo" Black, and Dr. Terry Boughner. In addition, the Clavis Theatre presented three scenes from *A Normal Heart*, and CCBA paid special recognition to Eleanor Hayes, formerly of Channel 12, for her contributions to the lesbian/gay community.

The merry - and gay - month of May saw the largest event of the year, as we played host to the Conference of the National Association of Business Councils. During the Conference, CCBA turned 5 (hard to believe), with the celebration held at the Grain Exchange and entertainment provided by the Fest City Singers. Other events of the Conference included the highly acclaimed Media Exposure Workshop and the presentation of the annual Media Award. In 1986 the honor went to the *Milwaukee Sentinel*. Mr. Truman Ferris accepted the award for the paper.

Earlier in the year, CCBA had bestowed other awards. The Hall of Fame Awards went to Alyson Hess, Roger Gremminger, Eldon Murray, Miriam Ben Shalom, Paul De Marco, and Wayne Bernhagen.

Of course, there was also the annual January awards

presentation. CCBA gave its Torch Bearer Award to Dr. Karen Lamb and the Counseling Center of Wisconsin. The Honor was accepted by the Director, Ted Seaver. The Pace Setter Award went to Ms. Nova Clite, former president of the Brady East STD Clinic; and to Brother Ben Johnson, chairman of Life Services for the Milwaukee AIDS Project. The President's Award was given to Tom Salzsieder and Ron Burbee for their work in organizing the Gay World Series Softball Tournament. All in all, I think we can say that CCBA has had a very good year. To be certain, there is much to do in this new year: there always is. But as we advance, we can, I believe, look back with pride at what we all have done together. I wish I could thank each and every one of you personally for all the time, work and effort that you have contributed. I can't, of course, so let me say "Happy New Year", and may 1987 be full of peace, prosperity, and happiness both to our organization and to us all.

JUDITH S. LAUFER

Attorney at Law

Specializing in wills, business contracts,
personal agreements and general practice of law

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MILWAUKEE, WISCONSIN 53202

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(414) 276-0200

Mil-wo'-kie

by Steven J. Murray

One of the major changes made with the Tax Reform Act of 1986 is the deduction of Passive Losses. A Passive Loss is defined as an investment in which the investor does not materially participate. Examples of Passive Losses range from Limited Partnerships to real estate investment.

These activities are still deductible; but, their deductibility is going to change dramatically. The deduction from a Passive Loss activity can only be deducted to the extent that they do not exceed income from all such Passive Activities. In other words, deductions can only equal the income on an activity. The remaining loss, if any, can be carried forward.

There is an exception to the above rule. This exception was put in effect to benefit the small real estate owner. If an individual actively participates in the real estate activity, she/he can deduct up to \$25,000 of passive losses against income from non-passive sources. For example, if Jane owns a rental unit that has a \$30,000 loss for the tax year, and she actively participates in the day-to-day running of this property, Jane can deduct \$25,000 of the losses against her earned income, such as wages.

There are several additional items to take into account when determining your status as an investor in Passive Activities. If you have such activities on your list of tax-preference items, I suggest that you consult your gay/lesbian sensitive accountant or tax advisor.

CCBA MEMBER BUSINESSES

ACCOUNTANTS

BALL TAX SERVICES

1926 W. Forest Home645-1284

WILLIAM DOMER AND ASSOCIATES

Financial and Tax Consultants

1219 North Cass224-0863

C.A.KLEIN BOOKKEEPING SERVICES

Small Business Accounting and

Tax Services

2737 South Logan Avenue.....483-9516

STEVEN J. MURRAY

Professional Accounting & Tax Services

840 N. 3rd St. , #301.....273-4444

TODD STREHLOW

Kerber, Eck & Braeckel

Tax Services and Accounting

735 North Water.....276-2303

ARCHITECTS

THOMPSON & ASSOCIATES

Architects.....964-3610

ART/ADVERTISING/PRINTING

ALPHA COMPOSITION

Phototypesetting and

Camera Ready Art Work

144 North Water278-8686

ASA COMMUNICATIONS

Advertising, Public Relations, and

Specialty Publications P.O.Box 92222

Milwaukee 53202..... 374-5599

C. J. PRINTING

Typesetting, Layout, Copying, Printing

1237 S. 16th Street.....643-8757

MATTHEW WARD - Commercial

and Industrial Shows.....263-3554

ATTORNEYS

ANGERMEIER AND ROGERS

625 N. Milwaukee St. , #404...289-9200

STEPHEN M. BYERS

9001 N. 76th, Suite 303.....224-9758

JUDITH LAUFER

Davis & Kuelthau, S.C.

250 E. Wisconsin, Suite 600....276-0200

THOMAS E. MARTIN

General Practice of Law

161 W. Wisconsin Ave.....765-9413

BOYD McGRANAGHAN

3741 West National Avenue....649-9790

BARS

LA CAGE - Video/Dance Bar

801 South 2nd Street.....383-8330

M & M CLUB - 124 N. Water ..347-1962

THIS IS IT! - 418 E. Wells278-9192

WRECK ROOM - 266 E. Erie .273-6900

YOUR PLACE - 813 S. 1st.....647-0130

CHURCHES

ALL SAINTS CATHEDRAL - Episcopal

Harry Vedder

818 East Juneau Avenue.....289-0801

COMPUTERS/SOFTWARE

FRONTIER SOFTWARE, INC.

Small Business Systems Design

1110 S. 124th St. West Allis....257-1175

JAUFMANN COMPUTERS

Taking the Mystery Out of Computers

Edwin Jaufmann Jr.....357-5548

CONSULTANTS/RESEARCH

SUNRISE BUSINESS SERVICES

Research/Reports/Publishing Services

Michael J. Lowrey, 1847 N. 2...372-9745

COUNSELING/THERAPY/HYPNOSIS

DENIS JACKSON

Psychological & Vocational Counseling

633 W. Wisconsin, #1717.....272-6868

MICHAEL J. ROLLER, M.ED., N.C.C.

633 W. Wisconsin, Suite 1717.272-6868

TURNING POINT FEMINIST

COUNSELING Mary A. Palmer, MSW

Counseling and Therapy

1442 N. Farwell, Suite 60.....278-0492

WELLSPRING CLINICAL

ASSOCIATES - Mental Health Services

8112 W. Bluemound , #101.....257-1878

CRAFTS/TRADES

HOME RESTORATION SERVICES

1926 W. Forest Home645-1284

IMPROVEMENTS BY RONALD

ROZMAN - Siding, Gutters, Windows,

Doors, Awnings, Porch Enclosures

5631 West Beloit344-7278

INTERIOR DESIGNS BY YOUNG

1014 North Astor.....765-0926

SECOND CENTURY RENOVATIONS

3631 Shangri La Road,

Oshkosh.....235-3380

DENTISTS

BARTLEY BELL, DDS - 400 West

Silver Spring Drive...963-0223

CRAIG W. LARRABEE, DDS

MICHAEL BERNKLAU, DDS

2532 East Bellevue Place.....963-9440

DR. JOHN SCADUTO, DDS - 611 N.

Broadway, Suite 10.272-7747

ENTERTAINMENT

CLAVIS THEATRE - Stage

Productions 900 S. 5th St.....272-3043

ICEBERGG RECORDS

207 E. Buffalo, Suite 501.....291-9115

MIDWEST MUSIC DISTRIBUTION

Recordings and Concert Promotion

207 East Buffalo.....278-0066

PARKWAY NEWS & VIDEO RENTALS

3423 West Lisbon Avenue.....933-2880

VIDEO ADVENTURES - 1820 North

Farwell Avenue.....272-6768

FINANCE/INVESTMENT/INSURANCE

DONALD BOYCHUK Financial Planning

Estates, & Liquidations.....475-7687

EQUITABLE LIFE AND FINANCIAL

SERVICES

Ralph Navarro

Equity Qualified Agent.....276-2000

FLOWERS/PLANTS

THE FLOWER DEN

3205 S. Howell.....485-8888

FLOWERS BY WALTER

503 6th Street, Racine.....633-7707

JIM MANDERS

THE SHOREWOOD FLORIST

3955 North Prospect Ave.....332-7060

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Specializing in Succulents

220 E. Concordia..... 263-2241

GIFTS

SANDS GIFT SHOP

3968 South Howell.....744-3460

THINKING OF YOU ON BROADWAY

Cards and Gifts

147 North Broadway.....273-5969

HAIR STYLISTS

BILL MORANO

Great Looks Styling.....223-0103

MEDICAL/CLINICS

BRADY STREET STD CLINIC

1240 East Brady Street.....272-2144

PHARMACY

KEMP PHARMACY

4499 North Oakland Ave.....962-8150

PHOTOGRAPHY

BREITLOW STUDIOS.....476-3777

MARSHALL CAMERA

2219 South Muskego Av.....645-7722

PUBLICATIONS

WISCONSIN IN STEP/ IN STEP

GRAPHICS

Biweekly News Publications

624 North 27th St.....931-8335

REALTORS/PROPERTY

JIM RITTER, JR. - Coldwell Banker

Realty.....962-3000 or 271-5508

SEYMOUR STEIN

Realty and Investments.....278-0328

RESTAURANTS

CHECKER'S CAFE - Specializing in

Greek & Continental Cuisine

2318 S. Kinnickinnic.....483-4010

GLASS MENAGERIE

Serving Lunch and Dinner

124 North Water.....347-1962

SECRETARIAL

SHALOM ENTERPRISES

Typing, Word Processing, Resumes and

other Secretarial Services.....445-5552

**IF ANY BUSINESS LISTING
SHOULD BE IMPROVED OR
CORRECTED, PLEASE NOTIFY
THE EDITOR**

CCBA Events of Interest

January

- 6 Business Enhancement
Steve 273-4444 or Ralph 445-5552
- 6 Women's Planning
Committee Pat 265-6531
- 13 CCAF Calendaring Meeting
- 14 Annual Dinner Meeting
Steve 273-4444
- 18 Wine Tasting Ci 278-0328
- 20 Full Board Meeting (old &
new members) Jerry 372-2773
- 29 CCAF Meeting Don

February

- 10 CCAF Calendaring Meeting
- 12 Dinner Mting. Steve 273-4444
- 15 Board Meeting Jerry 372-2773
- 15 Wine Tasting Ci 278-0328
- 26 CCAF Meeting Don

March

- 10 CCAF Calendaring Meeting
- 15 Brunch Meeting
- 22 Wine Tasting Ci 278-0328
- 26 CCAF Meeting Don

SPEAKER FOR FEBRUARY MEETING ANNOUNCED

CCBA's monthly dinner meeting on Thursday, February 12th, will feature as speaker David Schulz, Milwaukee County Parks Director. He will be speaking on the subject of Milwaukee's potential for the future. Also to be featured at this meeting will be CCBA's first "town hall" meeting segment. Members will be invited to express their views concerning the organization's present functioning and future development. The site will be announced in the next issue of *The Newsletter*.

CCBA NEWSLETTER

Editor

Michael J. Lowrey
1847 N. 2nd Street

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Are our new members being attracted by a "new" CCBA? To a certain degree, maybe. There is an exciting new effort out there, making people aware of the support and benefits that can be made available through an organization such as the Cream City Business Association. We all know what makes a product easy to sell: time-proven reliability, reputation for quality, easy access to parts for repairs (in this case, a board of directors accessible to the membership). These characteristics are not new to CCBA, they have always been there. But we often forget what is available to us, either from lack of use or lack of understanding.

After all, using CCBA's services doesn't require that you attend every dinner meeting. But do refer to those businesses and professionals that advertise in *The Newsletter* and the Ad-vantage directory. The Board of Directors would like to see more members involved in committees and special issue items. But if your hectic schedule does not allow the time, then be responsive to phone calls and/or phone messages that may be asking for your views on a subject we are pursuing. Be it positive or negative, we want to know what you think. CCBA maintains a strong and exciting atmosphere that is drawing new members regularly. But we must remember, it is our present members that have gotten us this far. CCBA is an improved product, but not new.

Ron Rozman, Membership Chair


If you haven't received a renewal letter as of November, please call 344-7278 (use the answering machine). Renewal letters are being sent out on a regular schedule. Prompt response to these reminders would be appreciated.

**AND REMEMBER: PROFESSIONAL ORGANIZATION
DUES NOT PAID IN 1986 WILL NO LONGER BE
DEDUCTIBLE AS BUSINESS EXPENSES!!!!**

CCBA WOMEN'S GROUP FLOURISHING; 1987 HOPED TO BE EVEN MORE PRODUCTIVE

The CCBA Women's Group has met with great success since its first event this past summer. With at least one social event and one planning meeting each month, it seems that what has been dreamed of for several years is finally taking shape. Attendance ranges from 20-30 at each After-Work Party, which have turned out to be super opportunities for networking. It is also encouraging to see the renewed interest in CCBA. Several women have decided to become members as a direct result of the efforts of the women's group. More and more women are attending the regular functions of CCBA, and the feedback is positive with respect to our goals and ambitions.

Wouldn't you love to get involved also? The next steering committee meeting is Tuesday, January 6, 1987. Upcoming program topics will be discussed, and we want your ideas! Call Diane at 672-4099 for more information.

A MEMBER OF THE SEARS FINANCIAL NETWORK	
332-6000 RES: 271-5508	
	JIM RITTER JR. Realtor
COLDWELL BANKER RESIDENTIAL REAL ESTATE SERVICES 705 E. SILVER SPRING ROAD WHITEFISH BAY, WI 53217	